



#### Who we are

Innovation Action co-financed by the European Commission, DT-ICT-01-2019 Smart Anything Everywhere initiative.

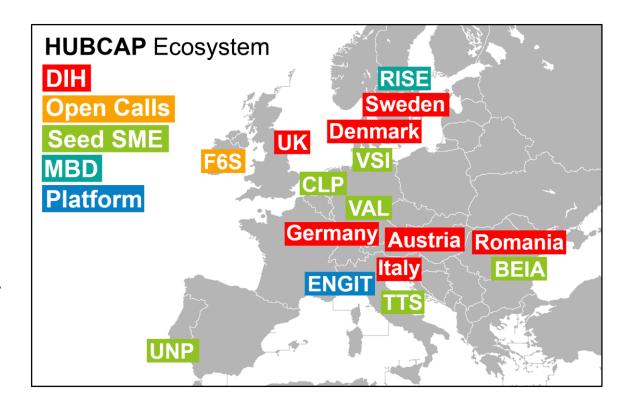
**Coordinator** Aarhus University, Denmark

Project duration January 2020 - December 2022, 36 months

**Total EC contribution EUR** ∼7.95M

HUBCAP will provide a one-stop-shop for European SMEs wanting to join the Cyber-Physical Systems (CPS) revolution using Model-Based Design (MBD) techniques.

**Vision** Lower barriers for SMEs to realize the potential of growing autonomy in CPS by accessing advanced model-based design (MBD) technology, providing training and guidance.





### What we offer

#### **Network of DIHs:**

- Inventory of service offerings
- Ecosystem building
- Cross-DIH collaboration
- Network sustainability

#### **Seed SMEs**

- Enabling quicker start for the platform
- Early-stage prototypical usage of HUBCAP
- Awareness-raising demonstrations

#### **Collaboration Platform:**

- Cloud-enabled, based on DIHIWARE
- "Access to" and "Collaborate with":
  - Ecosystem
  - Community-building
  - Marketplace
  - Sandbox

#### **Open Calls**

- Engage early-adopters
- 3 open call series

#### Model-Based Design:

- Populating the platform
- Enabling model-based services in sandbox
- Multi-user, validation and logging capabilities

#### Challenges for SMEs Starting MBD



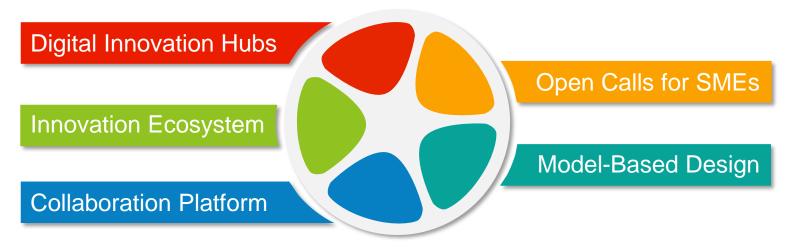
- Initial investments in getting into MBD
  - Choosing MBD notation(s) and tool(s)
  - Downloading, installing tools (and their dependencies)
  - Buying licenses for the internal seats to use MBD
  - Training internal stakeholders in the chosen MBD
- Main benefits would not come in first project
- Business model in moving towards autonomy unclear



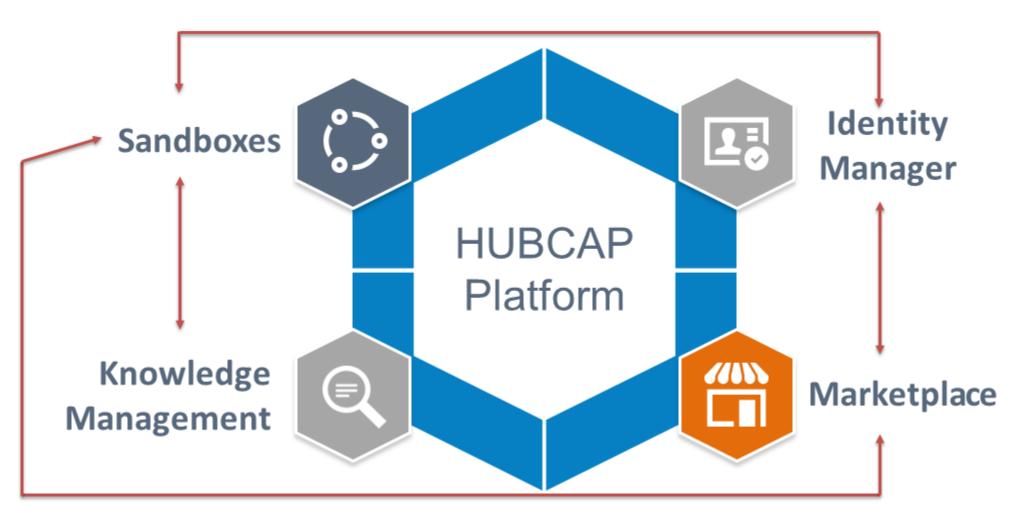
#### The Elements of HUBCAP



- The Collaboration Platform supporting MBD
- Adding MDB models and tools to platform
- The collaboration of Digital Innovation Hubs
- The opportunities for SMEs from Open Calls
- Plan for sustainability using non-for-profit organisation









- Limit initial investment for newcomers (get an online sandbox capability, free to use)
- In particular SMEs typically closely collaborate/deliver to larger organisations (collaboration platform, pay as you go rather than licences per seat)
- Getting SMEs started with first projects using MBD (DIHs will support for these, but since they have different strengths get them to collaborate)
- Getting funding enabling investment (open calls)
- Use this to start filling the collaboration platform (the seed SMEs + first open call round)



#### **HUBCAP** consortium consists of 17 partners, from 10 countries.



































#### HUBCAP OPEN CALLS



#### HUBCAP has a €3.2 million equity-free fund for SMEs to experiment and innovate with digital technologies



#### Call #1 Pull

Does your SME/midcap provide existing and marketable CPS & MBD tools and services? Integrate your asset in the HUBCAP platform and find potential new customers and collaborators in the subsequent open calls.

1000€ per SME



#### **Call #2 Experiment**

Is your SME/midcap looking to embrace digital innovation? Connect with a supplier from the HUBCAP platform and receive tailormade support and services to co-create and experiment with CPS & MBD tools.

**30,000€** to **75,000€** per consortium of 2 SMEs



#### Call #3 Innovate

Develop and implement highly innovative and challenging CPS & MBD experiments. Create new products and services and benefit from business and tecnical support from the HUBCAP experts for highest impact.

Up to 200,000€ per consortium of 2-3 SMEs

Non-EU/SMEs are also welcome to share their assets, but cannot apply to the OCs!



Call PULL is looking for innovative European SMEs providing digital technologies in multiple application domains.

# Call #1.2

Receive 1000€ lump sum & support services Sell your assets in the HUBCAP platform

**APPLY NOW** 

Applications to Call #1.2 are open until 30 November 2020 (17h00 CEST)

#### HUBCAP CONTACTS



## THANK YOU!!

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