



SmartAnythingEverywhere



European Initiative
Smart Anything Everywhere



SAE Collaboration Meeting

May, 17th 2021

Building sustainability

Olivia UGUEN, BLUMORPHO



Smart4Europe2 has received funding from the European Union's Horizon 2020 research and innovation programme under grant agreement No. 872111.



- **Objectives**
 - Further improve SAE beneficiaries investor readiness level
 - Help them to leverage further investment
 - Offer them visibility and access to a wider ecosystem
- **Support actions to SAE community members:**
 - SAE Contest
 - Brokerage events
 - Participation to investors events
 - SAE App



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Impact: visibility & training

- 315 participants
- 25 private investors pitching
- 37 Corporates leaders
- 40 investors participating to the event
- Coaching preparation for SAE beneficiaries for the pitching session
- Dedicated early stage pitching session





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Investors' Jury – mixing Venture Capitalists and Business Angels

1. **protolab** 2. **Ab.Acus** 3. **Cipacto**

SmartAnythingEverywhere Contest

Thanks to our jury
[Bruno Bernard, btov Partners]
[Klaus Kummermehr, Go Beyond Investing]
[Patrick Courtney, tec-connection]
[Daniel Häring, B.A.]



BLUMORPHO
532 followers
3h • 🌐

The #SmartAnythingEverywhere Contest is over!
🏆 5th finalists, 5 great #innovations and a great contest!

🏆 1st price was awarded to #Protolab & piero schiavuta for their innovative approach to address #scoliosis treatment with #digital and #sensors approach! Beyond the technical challenge, the jury members were very happy to see that #smart #technology can contribute to improve people life and improve a rather standard treatment procedure. 🙌

🏆 2nd price went to Maria Bulgheroni from Ab.acus for the very promising telerehabilitation solutions they have developed.

🏆 3rd price went to Thomas Becker from Cipacto for a very innovative approach to address environment challenges of industrial tank leakages.

🙌 Many thanks to Inpho Venture Summit great panel of #investors who helped us to make this happen GoBeyond, Chrysalix Venture Capital & btov Partners.

#healthtechs #manufacturingtechnology #h2020 #tech4good



Award Contest

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👤 with DigiFed and 3 others





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Official Launch 21st January 2021 : strong articulation with the SAE ecosystem and public & private European Innovation stakeholders

- 258 registrations among which 200 SMEs & start-ups
- 37 countries

- Funders Reverse pitching

- SAE IAs active in CPS
- Private investors
- National Banks
- EIC Accelerator
- Euripides/Penta/Eurostars

- Networking sessions





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FED4SAE INNOVATION CLUB

- Preparing the next steps with Panel Discussion:
Towards a European green and digital transformation



eeeeee



The poster features the FED4SAE logo at the top right. On the left is a portrait of Markku Markkola with his titles: Vice President of the EU Committee of the Regions (former Pres.), President of Helsinki Region, and Chair of the Espoo City Board. The central text reads: 'Markku Markkola: Towards a European green and digital transformation How to find the right path for Startups and SMEs'. On the right is a circular graphic with various icons.



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2021-01





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Networking Outcomes



140 new users on January 21st



636 messages sent throughout the day.



52 endorsements displaying common interests.



36 profiles set as favourites.



Mgmt Call - WP6 - fortiss

2017-09-30

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- **Organise a 2nd SAE Contest in partnership with a new investor Event**
- **Further build-on the SAE PACT**



Organisation of a 2nd SAE Contest



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- Develop a new partnership with high level investor event
- **On-going discussion to organise an event end of September (confirmation on the coming days)**
 - **Thematic : Smart and Sustainable cities for higher protection of environment**
 - **Will contribute to position SAE in the Green deal strategy**
 - **Permit to cover a broad range of SAE technologies**
 - **Audience: high level private investors & corporates**
- Proposition for SAE beneficiaries:
 - Pitching coaching by S4E2
 - Inclusion in the catalogue of solutions providers
- As soon as the date and the partnership is confirmed:
 - S42: set-up the webpage, the registration form and the communication to the ecosystem
 - IAs: inform all their beneficiaries of the opportunity





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- Sustainability, water management & treatment
- Energy transition
 - o New batteries
 - o Battery management
 - o Wind turbines
 - o Hydrogen
- Data processing
 - o Edge
 - o Cloud
- Cybersecurity (including Blockchain...)
- IoT and operating systems
- Security
- Connectivity – Telecommunication
- Vital signs monitoring and health
- New materials
- Circular economy
- Electric boats and new boats
- New infrastructure
- Data exploitation





The Smart Anything Everywhere collaboration PACT

- Build strong cooperation with the regional DIHs and future EDIHs **within each IAs**
- Speak with one voice
- Explore further sources of funding
- Set-up a light community management tool with a dedicated SAE App:



Sustainability of the IAs and of the SAE Ecosystem



- To be used in brokerage activities and during SAE events;
- further promote SAE actions after the end of the project (by BLUMORPHO)
- To keep SAE ecosystem active



- Agreement between partners to join forces
- Each community, each IA has its own actions but links with the other to set up a European CPS community

